



LANDMARKS DEVELOPMENT CORPORATION

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January 23, 1996

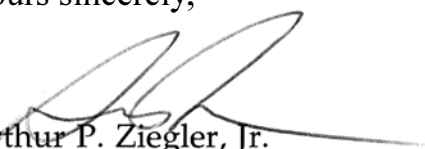
Mr. James Ferry
Ferry Electric Company
250 Curry Hollow Road
Pittsburgh, PA 15236

Dear Jim:

I just want to confirm my telephone conversation of yesterday about the outstanding work of John Bouch and Jim Stone during the flood this past weekend. Without them, Station Square would have turned into a disaster for the Grand Concourse and the office buildings, and their tireless work through the night and in the water saved us.

Please give them each one of the enclosed gift certificates for their use at Station Square.

Yours sincerely,



Arthur P. Ziegler, Jr.

President

APZ/sjw

Enclosure

cc: Jack Kuhn